

ABSTRACT OF THE DISCLOSURE

A quantitative system and method that utilizes data sources external to a company, and when available, traditional data sources, e.g., internal company information, to (i) provide an easily accessible means for matching criteria such as, for example, demographic needs, to a database that can quickly provide a number of potential recruits or customers and that can also be used to screen both current and prospective company employees matching the criteria, and (ii) generate a statistical model that can be used to accurately and consistently predict future profitability and productivity of licensed professionals.